



Statement of Standalone Unaudited Results for the Quarter and 6 months ended September 30, 2012

		(₹ in Lacs)					
S. No.	Particulars	3 months ended 30/09/2012	Preceding 3 months ended 30/06/2012	Corresponding 3 months ended 30/09/2011 in the previous year	Year to date figures for current period ended 30/09/2012	Year to date figures for the previous period ended 30/09/2011	Previous year ended 31/03/2012
		Unaudited					Audited
1.	(a) Net Sales/Income from Operations	13,585.72	13,804.88	10,677.27	27,390.60	21,335.07	47,223.53
	(b) Other Operating Income	15.65	18.92	33.62	34.57	44.00	107.94
	Total Income from Operations (1)	13,601.37	13,823.80	10,710.89	27,425.17	21,379.07	47,331.47
2.	Expenditure						
	(a) Cost of materials consumed	5,047.48	5,047.90	4,393.72	10,095.38	9,077.81	19,441.90
	(b) Purchase of stock-in-trade	1,133.24	875.82	746.02	2,009.06	1,514.47	3,444.33
	(c) Change in inventories of finished goods, work-in-progress and stock in trade	(437.94)	202.65	(196.06)	(235.29)	(627.25)	(895.94)
	(d) Employee benefit expenses	673.20	692.83	569.49	1,366.03	1,110.01	2,289.60
	(e) Depreciation & amortisation	81.32	78.17	54.09	159.49	101.61	259.92
	(f) Advertisement	853.35	982.92	631.41	1,836.27	1,505.40	3,777.62
	(g) Other Expenditure	2,425.41	2,129.78	1,823.88	4,555.19	3,395.91	7,610.17
	Total Expenditure (2)	9,776.06	10,010.07	8,022.55	19,786.13	16,077.96	35,927.60
3.	Profit/(Loss) from Operations before other income, finance costs & exceptional items (1-2)	3,825.31	3,813.73	2,688.34	7,639.04	5,301.11	11,403.87
4.	Other Income	984.04	900.90	988.85	1,884.94	1,943.05	3,737.66
5.	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	4,809.35	4,714.63	3,677.19	9,523.98	7,244.16	15,141.53
6.	Finance Costs	1.85	1.39	2.27	3.24	4.44	7.85
7.	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)	4,807.50	4,713.24	3,674.92	9,520.74	7,239.72	15,133.68
8.	Exceptional Items	0.00	0.00	0.00	0.00	0.00	0.00
9.	Profit / (Loss) from ordinary activities before tax (7-8)	4,807.50	4,713.24	3,674.92	9,520.74	7,239.72	15,133.68
10.	Tax Expense	967.33	950.92	800.38	1,918.25	1,523.29	3,124.90
11.	Net Profit / (Loss) from ordinary activities after tax (9-10)	3,840.17	3,762.32	2,874.54	7,602.49	5,716.43	12,008.78
12.	Extraordinary items (net of tax expense)	0.00	0.00	0.00	0.00	0.00	0.00
13.	Net Profit / (Loss) for the period (11-12)	3,840.17	3,762.32	2,874.54	7,602.49	5,716.43	12,008.78
14.	Share of profit / (loss) of associates	0.00	0.00	0.00	0.00	0.00	0.00
15.	Minority interest	0.00	0.00	0.00	0.00	0.00	0.00
16.	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 + 14 + 15)	3,840.17	3,762.32	2,874.54	7,602.49	5,716.43	12,008.78
17.	Paid-up equity share capital (Face Value ₹ 1/- each)	1,475.00	1,475.00	1,475.00	1,475.00	1,475.00	1,475.00
18.	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						41,310.18
19. (i)	Earnings per share (before extraordinary items) (₹ Per share) (not annualised):						
	(a) Basic	2.60	2.55	1.95	5.15	3.88	8.14
	(b) Diluted	2.60	2.55	1.95	5.15	3.88	8.14
19. (ii)	Earnings per share (after extraordinary items) (₹ Per share) (not annualised):						
	(a) Basic	2.60	2.55	1.95	5.15	3.88	8.14
	(b) Diluted	2.60	2.55	1.95	5.15	3.88	8.14

		(₹ in Lacs)					
S. No.	Particulars	3 months ended 30/09/2012	Preceding 3 months ended 30/06/2012	Corresponding 3 months ended 30/09/2011 in the previous year	Year to date figures for current period ended 30/09/2012	Year to date figures for the previous period ended 30/09/2011	Previous year ended 31/03/2012
		A. PARTICULARS OF SHAREHOLDING					
1	Public shareholding						
	- Number of shares	22,500,000	22,500,000	22,500,000	22,500,000	22,500,000	22,500,000
	- Percentage of shareholding	15.25%	15.25%	15.25%	15.25%	15.25%	15.25%
2	Promoters and promoter group shareholding						
	a) Pledged/Encumbered						
	- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share holding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil
	b) Non-Encumbered						
	- Number of shares	125,000,000	125,000,000	125,000,000	125,000,000	125,000,000	125,000,000
	- Percentage of shares (as a % of the total share holding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the company)	84.75%	84.75%	84.75%	84.75%	84.75%	84.75%

		3 months ended 30/09/2012	
Particulars			
B INVESTOR COMPLAINTS			
Pending at the beginning of the quarter		0	
Received during the quarter		1	
Disposed of during the quarter		1	
Remaining unresolved at the end of the quarter		0	

		(₹ in Lacs)	
S. No.	Particulars	As at current half year ended 30/09/2012	As at previous half year ended 30/09/2011
		Standalone Statement of Assets & Liabilities	
A. EQUITY AND LIABILITIES			
1. Shareholder's Funds			
	(a) Share Capital	1,475.00	1,475.00
	(b) Reserves and Surplus	48,912.67	41,874.96
	(c) Money received against share warrants	-	-
	Sub-total-Shareholders funds	50,387.67	43,349.96
2. Share application money pending allotment			
		-	-
3. Non-Current Liabilities			
	(a) Long-term borrowings	-	-
	(b) Deferred tax liabilities (net)	106.87	43.23
	(c) Other Long term liabilities	5.80	2.75
	(d) Long term provisions	9.99	109.45
	Sub-total-Non-current liabilities	122.66	155.43
4. Current Liabilities			
	(a) Short-term borrowings	-	-
	(b) Trade payables	3,044.92	1,802.95
	(c) Other current liabilities	2,327.32	2,064.50
	(d) Short-term provisions	141.28	224.76
	Sub-total-Current liabilities	5,513.52	4,092.21
	TOTAL EQUITIES & LIABILITIES	56,023.85	47,597.60
B. ASSETS			
1. Non-current assets			
	(a) Fixed assets	3,881.31	3,807.06
	(b) Non-current investments	5,223.84	2,559.39
	(c) Deferred tax assets (net)	-	-
	(d) Long term loans and advances	2,632.71	5,044.13
	(e) Other non-current assets	-	-
	Sub-total- Non current assets	11,737.86	11,410.58
2. Current assets			
	(a) Current investments	27,463.34	29,413.52
	(b) Inventories	2,949.46	2,146.59
	(c) Trade receivables	591.97	510.45
	(d) Cash and cash equivalents	12,011.27	2,691.96
	(e) Short-term loans and advances	134.93	84.02
	(f) Other current assets	1,135.02	1,340.48
	Sub-total- Current assets	44,285.99	36,187.02
	TOTAL ASSETS	56,023.85	47,597.60

Notes:

- As the Company's business activity falls within a single segment viz. 'Cosmetics and toiletries' and the sales substantially being in the domestic market, the disclosure requirements of the Accounting Standard (AS) 17 "Segment Reporting" as prescribed by the Companies (Accounting Standard) Rules, 2006 are not applicable.
- Pursuant to the provisions of Clause 43A of the Listing Agreement with the Exchanges, the utilisation of the net proceeds of the IPO as stated in the Prospectus dated August 9, 2010 aggregating to ₹ 275.46 crore (estimated) [Actual - ₹ 278.04 crore] is as under:

Expenditure Items	Estimated Expenditure				Total expenditure incurred till Sept 30, 2012
	Fiscal 2011	Fiscal 2012	Fiscal 2013	Total	
Promotion of future products	60.70	71.30	88.00	220.00	19.87
Acquisition & other strategic initiatives	0.00	0.00	50.00	50.00	0.00
General corporate purposes	5.46	0.00	0.00	5.46	0.00

The total expenditure amounting to ₹ 19.87 crore pertains to launch of new product "cooling oil" by the Company. Pending utilisation, net proceeds of the IPO have been invested in interest bearing liquid instruments, bank deposits and other financial products as mentioned herein below:

Particulars	Amount (₹ in crore)
1. Fixed Deposits with Banks	111.00
2. In Certificate of Deposits of Banks	144.99
3. Debt Liquid Plan of Mutual Funds	2.18
Total	258.17

- The Monitoring Agency appointed by the Company has submitted its report for the half year ended September 30, 2012.
- Figures have been regrouped/rearranged wherever necessary.
- The Statutory Auditors have carried out the "Limited Review" of the results for the period ended September 30, 2012.
- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on October 5, 2012.

Place : Mumbai
Date : October 5, 2012

For and on behalf of Board of Directors
Kushagra Bajaj
Chairman